## CAOH. CORE



Voluntary CORE Certification with Texas Medicaid

March 30, 2017

2:00 – 3:00 pm ET

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## Thank You Speakers!

CAQH CORE would like to thank our guest presenters for today's webinar.



Tabatha Harbers Texas CORE Implementation Project Manager Accenture (Fiscal Agent)

Mark Meisetschlaeger Texas CORE Implementation Solution Architect Accenture (Fiscal Agent)

Mayank Shah Texas CORE Implementation Technical Architect Accenture (Fiscal Agent)

#### Marty Coleman

Texas CORE Implementation Project Stakeholder Texas Health and Human Service Commission





## **Session Outline**

- Voluntary CORE Certification Background
- Texas Medicaid Profile
- Dialogue with Texas Medicaid
- CAQH CORE Certification Resources
- Q&A



## **Voluntary CORE Certification**

**Robert Bowman** CAQH CORE Associate Director <u>CORE Certification</u> is the most robust and widely-recognized industry program of its kind – the Gold Standard. Its approach assures an independent, industry-developed confirmation of conformance with operating rules and underlying standards.



Requirements are developed by broad, multi-stakeholder industry representation via transparent discussion and polling processes.



Required conformance testing is conducted by third party testing vendors that are experts in EDI and testing.

Θ

CAQH CORE serves as a neutral, non-commercial administrator.

Authorizes the conformance testing vendors.

*Reviews and approves the Certification applications, e.g. trading partner dependencies, number of platforms,* and conformance test reports before a Certification Seal is awarded.









## **Voluntary CORE Certification is Good for Business**

HEALTH PLANS	PROVIDERS		VENDOR SOLUTIONS		
Conduct secure, timely and streamlined electronic transactions.	Eliminate time-consuming calls/paperwork.	Add value for current customers and attract new customers.			
Demonstrate conformance with federally mandated operating rules and underlying standards.	Increase patient satisfaction through efficient patient services.	Meet expectations: CORE Certification is becoming a trading partner contract expectation by health plans and providers.			
Show that you are maximizing the efficiencies afforded by the operating	Show that you are maximizing the efficiencies afforded by the	Guarantee that your systems, products, or services are conformant with the operating rules and underlying standards.			
rules and underlying standards.	operating rules and underlying standards.	Help your customers: CORE Certification allows your customers the value-add of "drafting" behind your certification and also becoming CORE-certified.			

Achieve these goals through CORE Certification, a process that uses industry-developed conformance requirements, a third-party tester, and a neutral, non-commercial administrator.



## **CORE Certifications**

310 Certifications Have Been Awarded Since the Program's Inception

## Most Recent Medicaid Certifications

Texas Medicaid (Phases I - III)



MaineCare (Phase III)



New Hampshire Medicaid (Phase I & II)



## **Other Recent Certifications**

Boston Medical Center HealthNet Plan (Phase I & II)



**Cooperative Managed Care Services (Phase I – III)** 

Eligible (Phases I – III)

### 

**HIPAAsuite (Phase III)** 



Aetna (Phase III)



## Phase IV CORE Certification is Here!

# Participation in Phase IV Certification can enable your organization to:

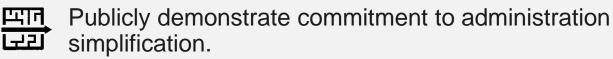


Establish its role as a leader in the industry as an early adopter.



Begin driving more value from the transactions addressed in Phase IV.

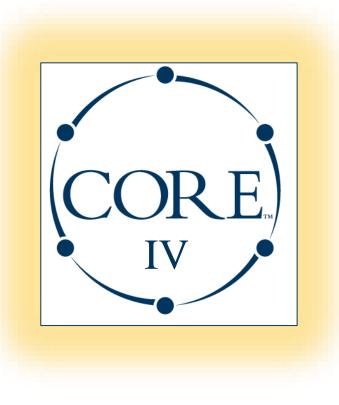
- CAQH CORE 450: Health Claim (837) Infrastructure Rule.
- CAQH CORE 452: Health Care Services Review Request for Review & Response (278) Infrastructure Rule.
- CAQH CORE 454: Benefit Enrollment & Maintenance (834) Infrastructure Rule.
- CAQH CORE 456: Premium Payment (820) Infrastructure Rule.
- CAQH CORE 470: Connectivity Rule.





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Build on work that has been implemented in previous certification phases.



**Contact** <u>CORE@CAQH.org</u> if you are interested, or have further questions about <u>CORE Certification</u>.



## CAQH CORE Market Reach Progress Report

CAQH CORE has a new, dedicated webpage on the first market reach report of the CAQH CORE Operating Rules and voluntary CORE Certification. The report has two parts.

**Part One -** Health Plans: Number of Covered Lives Benefiting from CORE Certification (Complete). **Part Two -** Providers: Volume of Data Exchange Benefiting from CORE Certification (In Progress).

#### High level findings:

CORE-certified health plans cover approximately 64% of totally US insured lives. Specifically, for Phase I and Phase II, 76% of the commercially insured and 44% of the publicly insured are covered by COREcertified health plans. For Phase III, adoption is growing but not as strong—27% of the commercially insured and 25% of the publicly insured are covered by certified plans.

Health plans and their trading partners are experiencing the efficiencies from the CAQH CORE Operating Rules enabling them to save time, money, and evolve work flows. There is still work to be done with health plan market share, especially Phase III. Vendor engagement is still needed to track and measure provider-facing transactions.

These measures capture the reach and full impact of CAQH CORE Operating Rules on both sides of the healthcare system – both payers and providers.

Click here for information on reach of Voluntary CORE Certification webpage.



CORE

## **Voluntary CORE Certification: Benefits for Medicaids**

## Key benefits for Medicaid programs to pursue CORE Certification:



- Positions Medicaids as leaders in administrative efficiencies.
- Ensures real-time access to eligibility information for Medicaid beneficiaries.



Allows hospitals and doctors to improve their revenue cycles by standardizing claim adjustment code combinations and making it easier to receive payments via EFT.



Lowers cost within claim processing systems, including costly and cumbersome paper checks.



Enhances opportunity for interoperability between providers and Medicaids.



Improves relationships with hospitals and other providers.



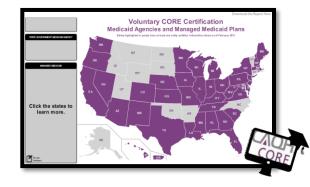
Gives assurance of conformance with federally mandated operating rules.

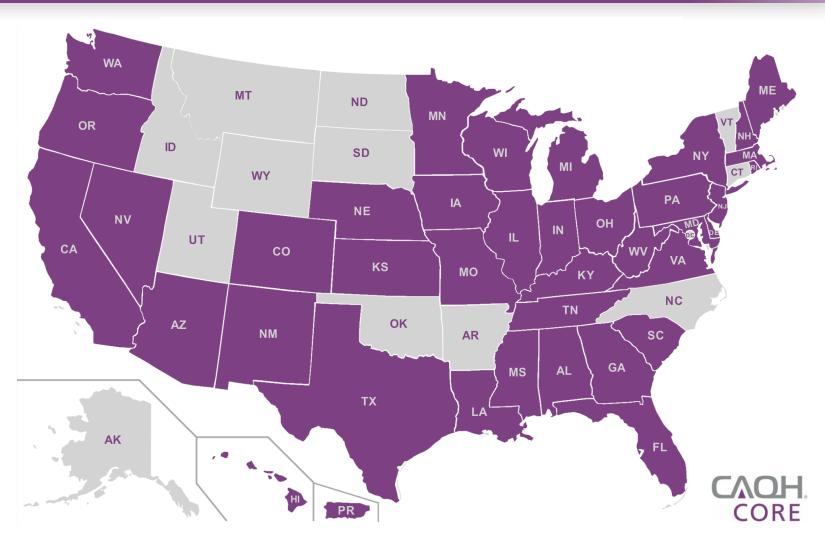


## **Voluntary CORE Certification and Medicaid Entities**

States highlighted in purple have at least one Medicaid entity that is CORE-certified.\*

Click <u>here</u> to explore the interactive map.





\*Entities include State Medicaid Agencies, County Medicaid Agencies, and Managed Medicaid Plans.

## Unique Medicaid considerations in pursuing CORE Certification:



Coordinating with other State/Federal Agencies (such as working with Treasury department on EFT operating rules).



- Benefit-level eligibility.
- Determination of test bed data.
  - Search for innovation and efficiency opportunities to improve program.



Coordinating with vendors to become CORE-certified.



Opportunities to coordinate and even pool resources with other state and local Medicaids.



CORE Certification application fee is waived for federal, state, and county government entities.



Patient financial responsibility, such as co-pays.





## Audience Poll #1

Do you anticipate your organization will become CORE-certified in 2017?

- 1. Yes, Phases I, II or III.
- 2. Yes, Phase IV.
- 3. Unsure.
- 4. No.
- 5. Not Applicable/Already Certified.



## **Texas Medicaid Profile**

**Tabatha Harbers** 

Texas CORE Implementation Project Manager Accenture (Fiscal Agent)

Mark Meisetschlaeger Texas CORE Implementation Solution Architect Accenture (Fiscal Agent)

Mayank Shah Texas CORE Implementation Technical Architect Accenture (Fiscal Agent)

Marty Coleman Texas CORE Implementation Project Stakeholder Texas Health and Human Service Commission







## **Texas Medicaid Provider & Client Population**

Enrolled Providers				
FFS Medicaid:	273,716 (linked to 102,804 NPIs)			
Long Term Care:	5,352 NPIs (linked to 8,629 active contracts)			

Enrolled Clients					
FFS Medicaid & Managed Care:	4,058,618				
Long Term Care	265,032 (active LTC service auth)				
Other	2,033 (Children with Special Healthcare Needs – CSHCN)				



## **Texas Medicaid CAQH CORE Impacted Transaction Statistics**

Number of 270/271Transactions Processed Annually – 4,142,382,352							
270/271 Batch - FFS 3,345,093,819							
270/271 Real time - FFS	153,936,293						
270/271 Batch – LTC	633,924,721						
270/271 Real time - LTC	9,427,521						
Number of 835 Transactions Processed Annually – 615,198							
835 – FFS	468,088						
835 – Acute Care	147,110						

Number of 276/277 Transactions Processed Annually – 4,789,793					
276/277 Batch - FFS	4,789,374				
276/277 Real time - FFS	409				
276/277 Batch – LTC	10				
276/277 Real time - LTC	0				



## **Texas Medicaid Implementation of CAQH CORE Operating Rules**

- Implemented CAQH CORE Phase I-III Operating Rules with single project across multiple deployments.
- Implementation of CAQH CORE Phase IV Operating Rules in progress.

December 2013	January 2014	August 2014	December 2014
Rule 152 – Companion Guides Rule 157 – System Availability & associated SOP	Rule 155 – Batch Response Time Rule 258 – 270/271 Normalized Patient Last Name Rule 259 – 270/271 AAA Error Code Reporting	Rule 260 – 270/271 Data Content (Explicit Benefit) and associated SOP Rule 350 – 835 Infrastructure Rule Rule 360 – Uniform Use of CARCs and RARCs Rule 370 – Claims System and Pay and Warrant file changes	Rule 153 – Connectivity (Safe Harbor) Rule 154 – 270/271 Data Content Rule 155 – 270/271 Batch Response Time Rule 156 – 270/271 Real Time Response Rule 157 – 270/271 System Availability Rule 250 – 276/277 Claim Status Rule Rule 270 – 270/271 & 276/277 Connectivity (Safe Harbor) Rule 350 – 835 Infrastructure Rule Rule 360 – Uniform Use of CARCs and RARCs Rule 370 – EFT and ERA Re- association Rule 380 – EFT Enrollment Data Rule 382 – ERA Enrollment Data



## **Texas Medicaid CORE Certification Testing for Phases I-III**

- Testing Key Dates.
  - Pre-Testing Activities March 2015 April 2015.
  - Test Execution Activities with Edifecs October 2015 December 2015.
  - Submission of CORE Pledge October 2015.
  - CORE Certification Seal Received January 2016.

## **CORE Certification Process Lessons Learned & Considerations**

- View CAQH CORE Operating Rules as "HIPAA Plus."
- Use the Test Suite earlier in the process to identify gaps.
- Integrate Product and Certification testing wherever possible.
- Prioritize Connectivity and Data Content Rules.
- Maintain communication with CAQH CORE throughout testing.
- Test as many business scenarios as practical.

# Dialogue with Texas Medicaid



# CAOH. CORE

**Robert Bowman** 





### Mayank Shah

Texas CORE Implementation Technical Architect Accenture (Fiscal Agent)

#### **Marty Coleman**

Texas CORE Implementation Project Stakeholder Texas Health and Human Service Commission

#### Tabatha Harbers

Texas CORE Implementation Project Manager Accenture (Fiscal Agent)

#### Mark Meisetschlaeger

Texas CORE Implementation Solution Architect Accenture (Fiscal Agent)

#### Jessica Porras CAQH CORE Senior Manager MODERATOR

**CAQH CORE Associate Director** 

#### CAOH CORE

#### 22

## Audience Poll #2

Which benefit of CORE Certification is most important to your organization? (This question is for implementers)

- 1. Demonstrates conformance with the operating rules.
- 2. Improves business processes leading to greater efficiencies for our customers (for example, requires real-time patient financials for providers).
- 3. Provides an objective assessment of our systems through the use of a third-party tester (CORE-authorized) and industry-supported certification organization (CAQH CORE).
- 4. Ensures my business partners/fiscal agents are functioning as efficiently as possible and are conformant with operating rules.
- 5. It is a useful marketing tool.



# Voluntary CORE Certification Resources

**Robert Bowman** CAQH CORE Associate Director



## Navigation from CAQH Website to CORE Certification Page

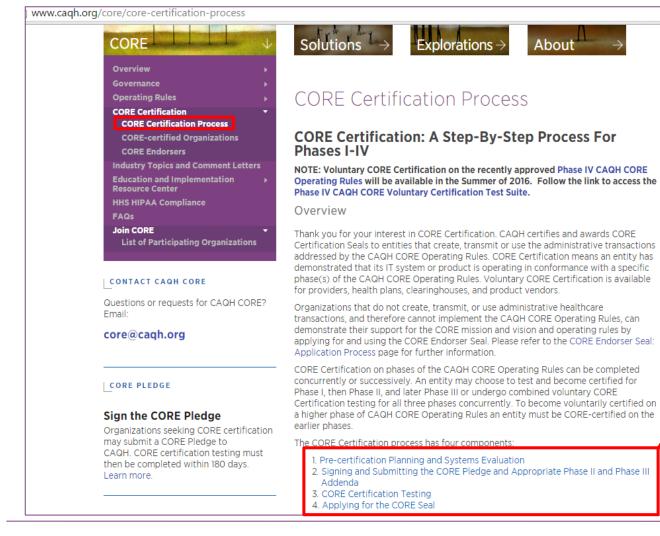
#### http://www.caqh.org/core/core-certification http://www.caqh.org www.cagh.org/core/core-certification www.cagh.org CAOH. CAOH. CAQH has launched a new solution to improve provide DirectAssure enables the more than 1.3 million provide ProView to easily review and update their self-reporte use in health plan directories. CORE Solutions Overview Governance **CORE** Certification **Operating Rules CORE** Certification **CORE Certification Process** Overview Education and **Certification: HHS Proposed Pro CORE-certified Organizations** Implementation Resource Governance Center **CORE Endorsers CORE** Certification Operating Rules HIS HIPAA Compliance Industry Topics and Comment Letters **CORE** Certification Thank you for your interest in CORE Certification. FAQs **Education and Implementation** Industry Topics and Certification Seals to entities that create, transmit, **Resource Center** Join CORE **Comment Letters** and financial transactions addressed by the CAQH **HHS HIPAA Compliance** Certification means an entity has demonstrated that FAQs operating in conformance with applicable requirem CAQH CORE Operating Rules. Join CORE List of Participating Organizations If you are a health plan, provider, clearinghouse, or related to the CORE Certification please click HERE

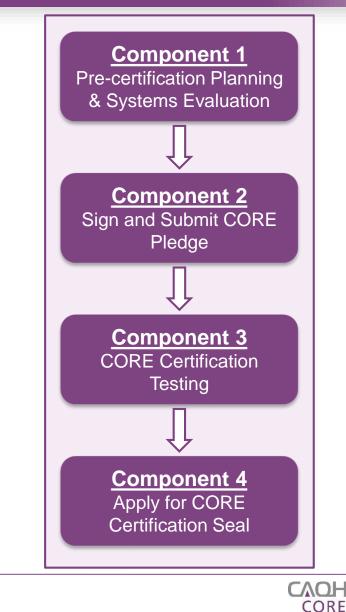


## **CORE Certification's Four Component Process**

Navigation on the CORE Certification Process Page

#### http://www.caqh.org/core/core-certification-process





### **CORE Certification's Four Component Process** An E-Learning Resource from CAQH CORE

## Find this and other e-learning tools at

## www.caqh.org/core/elearning-resources



CORE

## **CAQH CORE Analysis & Planning Guides**

### **CAQH CORE Analysis and Planning Guides**





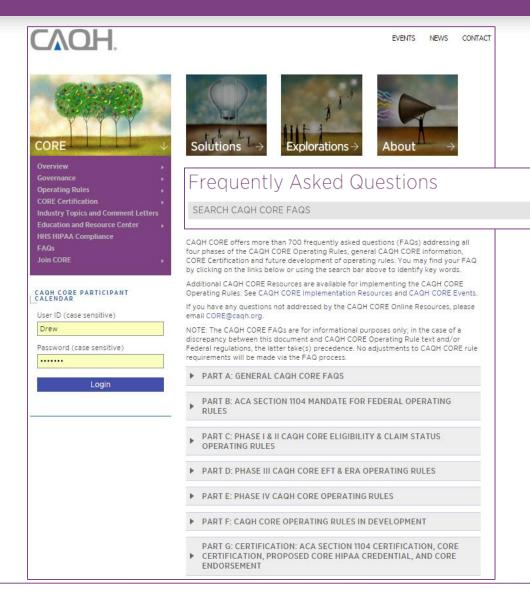
*Understand applicability of the CAQH CORE Operating Rule requirements* to organization's systems and processes that conduct the transactions.

*Identify all impacted external and internal systems* and outsourced vendors that process the transactions.

**Conduct detailed rule requirements gap analysis** to identify system(s) that may require remediation and business processes which may be impacted.



## **Frequently Asked Questions (FAQs)**



### CAQH CORE FAQ Website

Includes hundreds of CAQH CORE Operating Rule FAQs, from general concepts to technical questions.

FAQs are updated and added every month!



Q

## The NEW CORE Certification Application Portal

The <u>application portal</u> allows entities to electronically submit the CORE Pledge, CORE HIPAA Attestation, CORE Seal Application, and CORE Certification Fee.

-									
Click Here to Log In F	tefresh U	pdate Authorized Reps	Forgot Username or Change Password				CAOH.		
Date. 02/03/2017		CORE Cert	ification A	pplicatio	on Portal		CORE		
Personal Information									
Contact First Name:			Entity Seeking Certification:						
Contact Last Name:			Type of Entity:	O Health Plan	O Clearinghouse	O Vendor	O Provider		
Primary Email:				If vendor or cl	earinghouse:				
Telephone: () -			Name of Product: Version # :						
			>						
Required Forms	Launch	Status		Time Submitted		1	Notes/Comments		
				Phase 🔽 🥿					
CORE Pledge									
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CORE Seal Application		1	ePay	Check					
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CORE Pledge									
CORE HIPAA Attestation									
CORE Seal Application									
Certification Fee			ePay	Check					

Come learn about the new application portal!



Click <u>HERE</u> for an interactive tutorial on how to use the new CORE Certification Application Portal.



**Voluntary CAQH CORE Certification** *Need some help? Have a question? Contact us!* 

## CAOH. CORE



CAQH CORE staff support via phone and email (202) 517-0375 CORE@CAQH.org Free resources from Edifecs, the CORE-authorized Testing Vendor Info.CoreCertification@edifecs.com



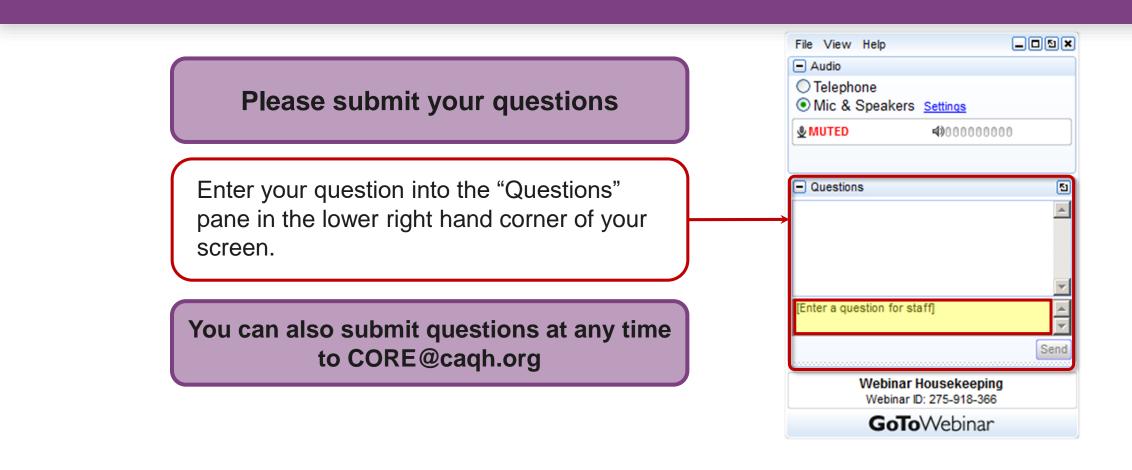
## Audience Poll #3

If you are with a Medicaid agency, what barriers do you face when working to implement the operating rules or pursue Voluntary CORE Certification? (Select all that apply)

- 1. Cost of system remediation/application enhancements.
- 2. Executive approval.
- 3. Limited IT or business resources.
- 4. Competing initiatives.
- 5. Other.

If you answered "Other" let us know in the post-webinar survey or contact us at <u>core@caqh.org</u>.

## Audience Q&A



#### Reminder - Download a copy of today's presentation slides at caqh.org/core/events

- Navigate to the Resources section for today's event to find a PDF version of today's presentation slides
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Presentation Slides

Resources

## Become a CAQH CORE Participating Organization to Maximize Benefits!

Healthcare administration is rapidly changing. Be a part of CAQH CORE's mission to drive the creation and adoption of new healthcare operating rules.



Represent your organization.



Communicate to industry partners and with your organization's leadership.



Work with others around the industry.



Present on CAQH CORE education sessions.



# 2017 Priorities – special content available only to CAQH CORE Participating Organizations.

VPB | ATTACHMENTS | PRIOR AUTH. | MAINTENANCE

Click <u>here</u> for more information on joining CAQH CORE as well as a complete list of Participating Organizations.



## Thank you for joining us!



Website: <a href="http://www.CAQH.org/CORE">www.CAQH.org/CORE</a> Email: <a href="http://www.CAQH.org">CORE@CAQH.org</a>

#### The CAQH CORE Mission

Drive the creation and adoption of healthcare operating rules that support standards, accelerate interoperability, and align administrative and clinical activities among providers, payers and consumers.

